

## Earnings Release 1H.2018 / 2Q.2018 Results (Based on K-IFRS)

### ■ 1H.2018 / 2Q.2018 Results for Key Affiliates

Wbn	Revenue						O.P					
	1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy	1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy
Orion	353.1	339.1	4.1%	175.5	170.9	2.6%	47.2	41.6	13.5%	23.2	23.1	0.2%
OFC(China)	457.7	341.6	34.0%	191.5	129.2	48.2%	39.0	-33.8	—	1.9	-23.1	—
OAC(China)	0.4	1.1	-61.4%	0.4	1.1	-61.4%	-0.5	-0.1	—	-0.2	0.2	—
OFS(China)	77.0	54.7	40.8%	39.8	25.0	59.5%	9.8	7.2	36.3%	5.1	4.3	20.0%
OFG(China)	49.5	40.7	21.8%	20.1	19.8	1.8%	7.3	7.2	2.2%	2.0	5.0	-59.6%
OFSY(China)	36.4	22.1	64.9%	17.8	7.0	153.1%	5.5	2.2	152.7%	2.6	0.4	493.7%
OBC(China)	3.1	1.3	135.7%	2.0	0.7	172.7%	-0.5	-1.0	—	-0.3	-0.6	—
China I-Pak	3.2	6.9	-53.8%	2.1	3.3	-35.8%	-0.8	-0.5	—	-0.3	-0.3	—
Pan Orion(China)	0.0	0.0	—	0.0	0.0	—	-0.2	-0.1	—	-0.2	-0.0	—
OFV(Vietnam)	113.7	110.0	3.4%	46.3	48.7	-4.8%	21.0	18.6	12.8%	3.9	6.6	-40.9%
OIE(Russia)	25.7	36.5	-29.6%	14.9	18.8	-21.0%	2.6	8.1	-68.5%	2.1	4.0	-46.9%
Showbox	27.7	22.7	22.3%	11.6	14.2	-18.4%	1.7	-1.6	—	2.0	-0.6	—
Total							132.1	47.7	176.8%	41.9	19.0	120.9%

<b>ORION.H Consolidated</b>	969.1	838.2	15.6%	436.1	375.7	16.1%	115.6	52.5	120.2%	32.1	16.7	92.0%
<b>ORION Consolidated</b>	940.0	813.5	15.6%	423.8	359.6	17.8%	133.2	60.4	120.4%	39.6	20.3	95.3%

\* ORION has been splitted as ORION HOLDINGS and ORION on June 1st in 2017

### ■ 1H.2018 / 2Q.2018 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy
Korea	326.3	308.9	5.6%	162.3	155.1	4.7%
China	457.7	341.6	34.0%	191.5	129.2	48.2%
Vietnam	104.5	94.9	10.1%	41.9	40.2	4.1%
Russia	25.7	36.5	-29.6%	14.9	18.8	-21.0%
Others	25.6	35.7	-28.4%	12.8	18.1	-29.2%
Total	939.9	817.8	14.9%	423.3	361.4	17.1%

Domestic Contribution	34.7%	37.8%	-3.1%	38.3%	42.9%	-4.6%
Overseas Contribution	65.3%	62.2%	3.1%	61.7%	57.1%	4.6%

### ■ 1H.2018 / 2Q.2018 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy
Korea	47.2	41.6	13.5%	23.2	23.1	0.2%
China	59.6	-19.0	—	10.7	-14.1	—
Vietnam	21.0	18.6	12.8%	3.9	6.6	-40.9%
Russia	2.6	8.1	-68.5%	2.1	4.0	-46.9%
Total	130.4	49.3	164.7%	39.9	19.6	103.9%

Country	Revenue					
	1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy
China	2,709	2,053	32.0%	1,130	789	43.2%
Vietnam	2,215	1,887	17.4%	887	810	9.5%
Russia	1,418	1,855	-23.5%	843	954	-11.7%

(MRMB)

(BVND)

(MRUB)

O.P (%)					
1H.'18	1H.'17	yoy	2Q'18	2Q'17	yoy
13.4%	12.3%	1.1%p	13.2%	13.5%	-0.3%p
13.0%	-5.6%	18.6%p	5.6%	-10.9%	16.5%p
18.5%	16.9%	1.5%p	8.4%	13.5%	-5.1%p
9.9%	22.2%	-12.3%p	14.3%	21.2%	-7.0%p
13.9%	6.0%	7.8%p	9.4%	5.4%	4.0%p